

## BE CURIOUS

*See the big picture and search for the best solutions. Challenge and question what you don't understand. Don't accept anything at "face value" if it doesn't make sense to you. Be curious, ask thoughtful questions, and listen intently to the answers. Dig deeper to go beyond the expected.*

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Ask the extra question.

Albert Einstein looked at a train going by and asked himself the following question, "If I am traveling on that train....at the speed of light, will I stop aging or get even younger?" That question resulted in creating his theory of reality that revolutionized our entire civilization. Many say it was the single most important scientific discovery in human history.

What can we mortals learn from this? Questions are the door to wisdom. In the search for the best solution, we need to be asking questions. And it's OK if you don't understand something right away, don't be afraid to ask for clarification or ask questions if it doesn't make sense. Don't accept anything at face value if it's not something that makes sense to you. If it doesn't make sense to you, I won't make sense to our clients either.

Over the weekend, I was playing 'hidden pictures' with the kids. Growing up, I always loved to find the hidden objects in the children's picture books. Sophy was frustrated and couldn't find the hidden paintbrush. "Don't get frustrated, just take a breath and look again." She did and broke into a big smile, "I've got it!"

How can we apply this with the piles of paper, processing details, and constant distractions of our work? Breath, look again, ask questions. You may not solve the secrets of the universe but you may uncover the solutions others have been missing and we all win as a result.

